

Venture capital to enhance resilience in global maritime operations: Luther advises Hi inov and Flashpoint on investment in Kaiko Systems

Cologne, 1 April 2025 – Kaiko Systems, a leader in AI-driven frontline intelligence for the maritime industry, has closed a €6 million Series A financing round. The two venture capital funds Hi inov and Flashpoint Venture Growth led this financing round and were comprehensively advised by Luther Rechtsanwaltsgesellschaft. The law firm was able to draw on the expertise of its venture capital team in cooperation with the AI experts of the Industry Group Technology & Telecommunications.

Kaiko Systems had already successfully completed a seed round in 2022. The new funding round will accelerate Kaiko Systems' expansion into new markets, advance product development to incorporate more extensive AI capabilities, and solidify its role in enhancing safety, compliance, and efficiency in asset-heavy industries.

Kaiko Systems automates one of fleet management's most time-consuming tasks: reviewing vast amounts of asset health data, crew performance and operational risk. By analyzing thousands of inspection photos and crew reports with AI, it uncovers anomalies to drive proactive maintenance and reduce downtime.

About Hi inov

Hi inov is an early-stage venture capital firm founded by entrepreneurs for entrepreneurs, with offices in Paris, Lyon, and Munich.

Hi inov focuses on Seed and Series A financing rounds, providing active support through all growth stages. Our thematic investment strategy centres on B2B Software, New Work, Cybersecurity, Climate Tech, and AI.

With a highly experienced team and an extensive network, Hi inov delivers strategic guidance to empower ambitious founders to scale their startups into global category leaders.

Managing over €350 million in Assets under Management (AuM) from entrepreneurs, mid-sized and large corporations, and institutional investors, Hi inov's European portfolio includes market leaders such as Deepki, Platform.sh, 360 Learning, Kenjo, awork, and Ninox. For more information, please visit www.hiinov.com

About Flashpoint

Flashpoint is an international tech investment firm with c. \$500 million AUM focused on global tech companies originating from Europe and Israel. Flashpoint manages seven funds across 3 strategies: Venture Growth, Venture Growth Debt, and Direct Secondary. The firm is headquartered in London and has offices in New York, and Tel-Aviv.

Investors in Flashpoint's funds include Széchenyi Funds, a Hungarian fund manager, and more than 180 major family offices and HNWIs. The funds have made investments in 80 companies including names such as Guesty, Chili Piper, and Office RnD. Flashpoint has completed 23 exits, including the sale of its stakes in Shazam (to Apple), Chess.com (to PokerStars founders and General Atlantic), Marketman (to PSG), and Gurushots (to Zedge), Comeet (to Boathouse Capital), Office RnD (to Blue Star Innovation Partners) etc. www.flashpointvc.com

About Kaiko Systems

Kaiko Systems provides AI-powered frontline intelligence solutions for maritime and other heavy asset industries. By combining mobile-first data capture, predictive analytics, and intelligent automation, the company enables operators to enhance safety, streamline compliance, and optimize maintenance. Headquartered in Berlin, Kaiko Systems supports over a thousand vessels worldwide, preventing costly failures and regulatory penalties while enhancing operational efficiency.

For Hi inov and Flashpoint:

Corporate/M&A/Venture Capital: *Philipp Dietz, LL.M. (Partner, lead), Dr. Gregor Wecker (Partner), Falco Rohrberg, LL.M. (Senior Associate), Leon Schmitter (Associate)*

Intellectual Property & Copyright: Dr. Michael Rath (Partner), Lutz Keller (Senior Associate)

Employment law: *Katharina Müller-Ehrlichmann, LL.M. oec. (partner), Dr. Christoph Corzelius (senior associate)*

Luther Rechtsanwaltsgesellschaft mbH

Luther is a leading German commercial law firm that offers comprehensive legal and tax advice. The full-service law firm employs over 420 lawyers and tax advisors and is represented in ten German economic hubs as well as with 11 of its own international offices in key investment locations and financial centres in Europe and Asia. Its clients include medium-sized enterprises and large corporations, as well as the public sector.

Luther works closely with other commercial law firms in all the prevailing jurisdictions. Luther is a member of unyer (www.unyer.com), a global organisation of leading professional services firms that cooperate exclusively with each other.

Luther Rechtsanwaltsgesellschaft mbH is a law firm with a business approach: our innovative awareness aspires us to provide our clients with customised legal advice that addresses individual needs and delivers the greatest possible economic benefit. All of Luther's lawyers and tax advisers have a solid understanding of interdisciplinary

matters and a wealth of experience in collaborating on complex tasks. Luther was honoured as JUVE Law Firm of the Year for Regulation in 2024. Further information is available at: www.luther-lawfirm.com.

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